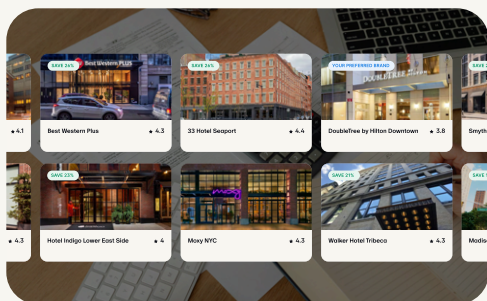


 Customer Story

Engine saves 360 Rail \$4K per month on lodging

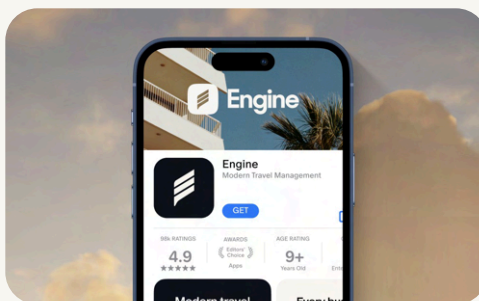
360 Rail is a full-service railroad company that provides its clientele with complex, specialized railroad solutions ranging from engineering and construction to operations and maintenance. Key industries, including energy, agriculture, and mass transit, depend on 360 Rail to build and safely operate transport infrastructure across the country.

The Problem



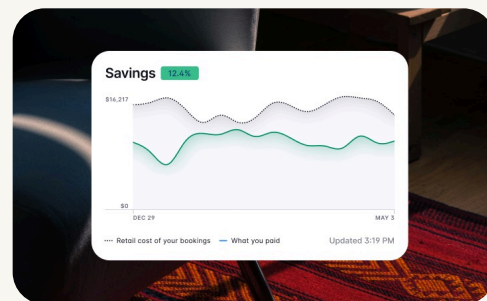
With travel plans that can change on a dime, 360 Rail was in need of a flexible, efficient solution that would ease the pain of arduous booking and billing processes.





The Solution



With intuitive booking tools, streamlined billing, and an integration with a preferred construction management software—Engine was the clear winner.

The Results



-  **Over \$11,000 saved** in the first 3 months
-  **Seamless booking** with Procore integration
-  Receiving **one streamlined statement** for all travel expenses
-  **Fast and friendly support** with Engine's 24/7 Member Support team

Challenges

From long-term projects to last-minute repairs, at any given time, 360 Rail has crews working on-site at locations from coast to coast.

Booking hotel stays for multiple teams at different sites was a huge administrative burden for their in-house team—not to mention reconciling the costs of those stays to different projects and managing changes to the reservations when plans had to shift.

On top of the labor-intensive booking and administration processes required to keep their team

in place, 360 Rail wasn't confident that they were getting the best hotel rates.

It was crucial for 360 Rail to develop a cost-efficient travel program in order to pass on the best possible value to their customers and maintain their reputation of delivering projects on time and on budget.

360 Rail needed a hotel booking solution that could save them time and money on their workforce lodging, while also freeing up their administrative staff to use their time more efficiently.

Solutions

The Solution: Engine

Enter Engine. Convenient to access and packed with time-saving features, this free-to-use booking tool is the perfect solution for 360 Rail's travel needs.

Savings

With Engine, 360 Rail now has access to significant savings on travel expenses.

Direct Billing

Engine's Direct Bill payment system allows all charges to be consolidated into a single invoice for quick and easy payment that doesn't keep credit cards tied up.

Seamless Integration

Thanks to Engine's integration with Procore construction management software, the 360 Rail team can book from within a platform they're already extensively using.

Recouped Time

What's even more valuable for 360 Rail is the time and effort they save with a centralized booking tool featuring a built-in custom fields option. This feature helps ensure that every receipt has the information needed to quickly reconcile charges to the correct project. Intuitive reporting tools also give the team a deeper understanding of their travel expenditure for more accurate budgeting.